



LEARNLIGHT

Sage Solution & Hosted Server Support

COMPANY BACKGROUND

Learnlight was founded in 2007 with a dream to bridge the gap between the disparate worlds of education and technology. Their vision was to create an 'EdTech' company that harnessed cutting-edge technology to optimise instructor-led training (ILT) rather than replace it, as so many traditional eLearning providers had tried and failed to do. They use award-winning technology to deliver language and skills training online and on the ground to learners in more than 150 countries.

Since their early years as a digital start-up, the company have:

- Worked with hundreds of clients around the globe.
- Launched more than 10 major versions of their platform.
- Merged with Training Express, a pioneer of blended language learning.
- Built a team of more than 200 incredible people.

Learnlight (then known as Communicaid) needed a product that would continue to grow with them, provide greater flexibility, reporting and security.

THE CHALLENGE

Management reporting took a considerable amount of time for the company and as a result, the accounts were rarely up to date. Staff had to wait for processes to be complete, from year end to simply running a large report, before they could process up to date transactions. This affected the company's ability to produce management reports and affected creditors, whose invoices could not be processed. Debtors were, for the most part, processed outside Sage, but with this data split between multiple systems, cash flow was very hard to manage.

Learnlight needed a bespoke solution that:

Reduced time spent on management reporting.

Helped manage cash flow more effectively.

Automated and tidied up their invoicing

Minimised errors.

OVERVIEW

Previously, the company were using Sage 50 and had been for some time. This had been managed by a number of financial controllers over the years and so the chart of accounts was huge and un-wieldy and the reporting was limited.

THE SOLUTION

Following comprehensive initial consultations, Impress Solutions recommended and successfully implemented Sage 200. Learnlight's accounting processes would need the capability to grow and develop as the business did so this was identified as the perfect solution.

The implementation of Sage 200 meant that period end and posting current transaction were no longer time consuming. Invoicing could now be done within Sage itself; creditors could be kept up to date and staff were no longer left waiting for the system to be ready so that they could continue processing data.



THE RESULTS

Reports for aged debtors and creditors could be prepared and accessed to help manage the company's cash flow. Learnlight raise a lot of invoices and this process not being carried out manually continues to make a massive difference to accuracy and the efficiency of their operations.

"Sage 200 has allowed staff to work more efficiently and try to solve business problems, not system work arounds. Less time is now spent by staff rectifying issues, they can now spend time completing value-adding work."

- Ben Williams, Group Finance Director at Learnlight.

THE EXPERIENCE

 I have experienced what it's like when a system doesn't work or do what you want it to and that causes huge issues. Sage isn't like that for us, so that is huge for our team's productivity. Our experience with Impress Solutions has been very good, they always reply quickly and clearly they know the system very well as they always have the answer!"

- Ben Williams, Group Finance Director at Learnlight.

Get in touch today.

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